

I Semester B.B.A. Degree Examination, Nov./Dec. 2016 (CBCS) (F+R) (2014-15 & Onwards)

BUSINESS ADMINISTRATION

1.6: Management Process

Time: 3 Hours

Max. Marks: 70

Instruction: Answer should be written in English only.

SECTION - A

Answer any five sub-questions. Each sub-question carries 2 marks.

 $(5 \times 2 = 10)$

- 1. a) What is Planning?
 - b) Expand PODSCORB.
 - c) Define Organisation.
 - d) What is Motivation?
 - e) What is Recruitment?
 - f) What is CPM?
 - g) What is Autocratic Leadership?

SECTION - B

Answer any three questions. Each question carries 6 marks.

 $(3 \times 6 = 18)$

- 2. Distinguish between Management and Administration.
- 3. Explain the advantages of Planning.
- 4. Explain the sources of Recruitment.
- 5. What are the merits and demerits of line and staff organisation?
- 6. What is Leadership? What are the good qualities of a good leader?

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Answer any three of the following. Each question carries 14 marks.

 $(3 \times 14 = 42)$

b) Expand PODSCORB

3. Explain the advantages of Planning

- 7. Explain Henry Fayol's Principles of Management.
- 8. What is decision making? Explain the process of decision making.
- 9. Explain the importance of Organisation.
- 10. Define communication. What are the common barriers to communication in an organisation? How can they be overcome?
- 11. What is controlling? Explain the steps involved in controlling process.